

Ionic S.P.A. (Salus Per Aquam) or Health by Water

"Ionized Water"

Benefits:

- *Cleans the skin in 15 minutes and*
- *Softens the skin for weeks*

Negative Ions makes Alkaline Water which:

- *Stimulates Nerves*
- *Increases Blood Circulation*
- *Softens the Tissue*

Positive Ions makes Acidic Water which:

- *Helps in Hydration*
- *Kills Bacteria and Fungus on Contact*
- *Soothes the Nerves*

"Hydrotherapy helps clients rid their bodies of toxins that may cause joint pain or inflammation."

Les Nouvelles Esthetiques, January 2005.

"You see, electricity puts into the tired body just what it most needs-life force, nerve force. It's a great doctor, I can tell you, perhaps the greatest of all doctors." Nikola Tesla New York Herald, March 14, 1895. (Tesla invented Alternating Current, tamed Niagara Falls to produce electricity still to this day, and much more)

"Doctors at Albert Einstein College of Medicine in New York City have proven that minute electrical currents render ineffective any bacterium, virus, fungus or parasite without harm to blood or body fluid; the doctors report that the amount of electricity used is no more than two thousandths of an ampere." <http://www.aecom.yu.edu/home/>.

"I Make \$11,100 in 1 Day and so can you! Hi, I'm Yvonne in South Carolina, retired and not looking for a business, but I saw this ad, did a Google search on "BEFE" and saw similar machines at \$3,500. I purchased two Ionic S.P.A.'s. I rented a very small room in a healing center. I could only fit four people in the room and at times there were two people waiting in the hallway! I was making \$2,000 per week on average dumping out dirty water. So many clients wanted their own, I ordered 12 at wholesale for a total of \$3,300, but Lynn suggested I raise the price and include something for me. I did - \$1,200 gets you an Ionic S.P.A. system and a one day class on: heavy metal detox, nutrition, and how to use the device. Now mind you, I don't know anything. I do not make any claims. I show books, articles, and have a discussion on what the authors say. I sold the 12 and brought in \$14,400, less my \$3,300, you do the math.

The manufacture is Karen Saldanha and family of Salus Per Aquam. I welcome distributors/dealers, and thank those that have been with us for years. We have owned medical spas and we manufactured the Ionic S.P.A. for our own use. We have made it so simple, easy to use, and made it to last over 200 uses. We are looking for national and international distribution.

QUESTIONS AND ANSWERS

How Much?

\$595, plus CA sales tax (no tax if out of state), and UPS shipping (\$20).

What do I get?

- SPA DISPOSABLE IONIZER ARRAY
 - Stainless Steel (makes color) **or** Graphite (makes NO color)
- AC/DC CONVERTER
- RIGHT ANGLE CONNECTOR
- BELAVA TUB w/20 LINERS
- OWNERS MANUAL

How do I order it?

Salus Per Aquam, 4901 Green River Rd, Spc 51, Corona, CA 92880 or Call 951-273-0801.

Payment plan?

No.

How long do the rods last?

We have found the stainless steel lasts over 50 hours, and the graphite over 25 hours. The competitors can last 5-10 hours. You will be purchasing 80 of our competitors replacement parts @ \$50 each before using up one of ours! We can not guarantee it because it depends on the water and the person. But we can show you one unit, that is still working after 400 test hours.

How much are the rod replacement?

\$295 for the Stainless Steel and \$245 for the graphite (suggested retail price). It usually lasts several months with heavy use and years with normal consumer use.

What color can I get the rods in?

White-with black end caps (stainless steel) rods that makes the water turn color, even if there are no feet in the water. Or, White with white end caps (graphite rods) that will not turn the water any color. This is for use in a bathtub to energize the entire body, but have no disgusting dirty water.

How can I sell these?

Place a guaranteed purchase order.

Does the water always change color?

NO, the factory has tested the ionic spa in distilled water, nothing happened, no ionization and no bubbles. However, even with mineral additives for conductivity and 15 minutes of operation there was no color change of the water. Some people will notice no color change even in tap water.

Does it matter what water I use, well water, spring water, bottled water, or tap water?

NO. If you use distilled or reverse osmosis water, then add baking soda or salt for conductivity. Check the water before with the TDS meter. Add baking soda or salt, a pinch at a time, until the meter indicates a range from 400 to 750 PPM (parts per million).

Does the temperature matter?

YES. The warmer the water the greater possible change in the color of the water.

The color in the water changes even if I don't have my hands or feet in it, why?

It depends on what has been added to the water such as: chlorine, fluoride, chemicals, bacteria, algae, naturally occurring dissolved solids may be the reason for some slight color change. To test the water for chlorine, use the chemical OTO. Begin with filtered tap water that has no chlorine. Place the Ionic Spa into the water and run for only 1-2 minutes, the Ionic Spa must bubble.

If you check the water and it will indicate chlorine. Where did the chlorine come from?

Water has natural salts, the Ionic Spa separates the sodium from the chlorine. That is one explanation of why a smell of chlorine is present during the use of the Ionic Spa. Some people excrete an excessive amount of salts, which could be a reason why the smell of chlorine is stronger and may cause more color change. Adding salt to tap water may cause the water to turn more color due to the chlorine. The color of the water is the same for each person

How much mineralization does the water need to have?

Check the amount of solids in the water using the TDS meter, it should be between 400-700 ppm (parts per million). If the water is highly mineralized, then the water tends to be a light yellow color. The color of the water changes due to an element. If the same element is present in the water, then the appearance can be the same for each person. Without laboratory analysis, there can only be conjecture, guessing of the reason why. More evidence and research is required. The color of the water is different for the same person: Research points in the direction that matter going into the body can come out the skin. It is unclear the reasons for the Ionic Spa without controlled studies. A possible answer is that ionized water softens tissues, thereby removing the dead layer of skin. After many sessions, the color of the water may not change since most of the dead layers have now been removed.

The color of the water has lightened up after each session, why?

The element is no longer present in the water. The color may be the same yellow color of tap water when no human tissue was placed in the water. Remember, the water is still being ionized and even if the color remains neutral, the benefits continue by placing hands or feet into ionized water.

Everytime I use the Ionic Spa the color is different, why?

Every day the water is different (i.e. city water, if it rains, or if run off from industry or agriculture is high) and what is sweat out of your pores and what comes off the skin is different. Are you always breathing the same air in the same place all day? Do you eat and drink the same food everyday? Do you have the same stress each day? Do you use the same products on your skin each day? All of these differences will combine in the water making it's own unique chemical soup. Mass-spectrometer analysis has shown differences in one person's water after more than one session.

When I used the Ionic Spa on my next client, black chunks immediately came out of the Ionic Spa into the clear tap water, why?

-If you are using the ionic spa with white end caps, then that is carbon coming off the rods. This is normal and will not harm you.

-If you are using the ionic spa with black end caps, then the Ionic Spa was not cleaned in CLR® or to remove the grime and deposits on the rods from multiple uses.

Remember the first step in cleaning the Ionic Spa is to rinse in running water. Shaking the Ionic Spa under running water will help dislodge particles that form on the rods.

Follow the other cleaning and sanitation procedure, but before using it on the next client, test the Ionic Spa in a small bucket of water. The cleaning solution half CLR® and half water will remove grime, but can take several hours, so leave the Ionic Spa overnight in the CLR® solution. If you are using the ionic spa with white end caps the above does not apply. They have graphite rods in them. Graphite is not stainless steel (Just wash in soapy water), graphite will not rust. Only use the chemicals listed above on the ionic spa with black end caps with the Stainless Steel rods in them.

How do I clean the ionic spa with black end caps?

First soapy water, Sanitize (as your state requires, i.e. Barbicide, when using within a business). Rinse off with clean water. Overnight in half CLR® and half water (Calcium, Lime, Rust - find it at Walmart, Lowe's & Home Depot). Smart and Final has a knock off of CLR at 1/2 the price.

How do I clean the ionic spa with white end caps?

Soapy water only. No chemicals.

How To Explain a Ionic Spa?

(It is best to have a conversation not a lecture or a sales pitch)

What is this?

It's an ionizer. Technically it is Bio Electric Field Enhancer (BEFE)

What does it do?

It ionizes water to clean and soften the skin, but the most importantly, energizes and used to make E-Water (Energized Water).

What is E-Water? Water that is energized. Let's do a taste test, this is E-Water and now taste the same water but not energized.

Can you taste a difference? Yes, the E-Water is smoother, wetter, softer.

How did you make E-Water? Take a glass bottle filled with water you want to drink. Place that bottle in a bath of tap water using the Ionic Spa for 15 minutes.

How does the energy go through the glass? An example is an aquarium. You go to the store to buy a fish. The store clerk tells you not to pour the fish into the aquarium, you will shock and kill the fish. Rather let the bag float on the surface of the aquarium and after 15 minutes the temperature of the bag will equalize with the temperate in the aquarium, then you can let the fish swim into the aquarium. Temperature is a measurement of energy. You have energy in the bag and you have energy in the aquarium. In 15 minutes they will equalized. You place dead, flat, no energy drinking water, into a bath of highly energized, ionized water, in 15 minutes they will equalize, temporarily. In about two days the E-Water will lose it's energy.

What is your body mostly composed of?

Water.

What would happen if you place your tired worn-out body water into a highly energized, ionized bath Water?

You would be energized.

How does this thing work?

It ionizes water.

What are ions?

An element that has either received an extra proton, or has lost a proton, and is out of balance. This water is very active or chaotic is one way of putting it. $H_2O + H_2O = H_3O + HO$. The H_3O is the positive ion that makes the water acidic. The HO is the negative ion that makes the water alkaline.

Why is that important to me?

For example, water is made up of two hydrogens and one oxygen. If energy is applied to two water molecules, one molecule will become H_3O (the positive ion) and the other will be HO (the negative ion). There must be a one to one ratio, it is impossible to create more positive than negative ions or, more negative than positive ions. It is true that the negative ions will migrate to the positive pole, and the positive ions will be attracted to the negative pole, but when mixed, there will always be a one to one ratio.

What if the positive ion and the negative ion meet?

They get back together and make two water molecules, the ions don't go very far.

What do positive ions do?

The positive ions create acidic water, which hydrates the skin, kills bacteria on contact, soothes nerves, and is used in agriculture, medical and dental industries for disinfection.

What do negative ions do?

The negative ions create alkaline water, which stimulates nerves, increases blood circulation, and softens tissues.

Why?

Start with tap water that has a low pH of say 6.0, and after 30 minutes, the Ionic Spa water always becomes a pH of 7.0, balanced water, neither acidic or alkaline. So while the feet, hands, or whole body is in a bath with the Ionic Spa, I get the benefits of positive and negative ions, and minutes later the water becomes neutral in terms of pH.

Do you feel anything?

Yes, possibly a tingle. The tingle you feel is not electricity or ions, it's your nerve endings being stimulated by the ions.

Why is the water changing color?

An element has come into contact with the ions, minerals, and oxygen that you can see. The ionic action separates Hydrogen from Oxygen, that creates a void or a vacuum that draws particles from your feet to be deposited into the water; this is called reverse osmosis (things from a higher concentration move to a lower concentration.) It cleans your feet.

How often should I have this done?

As often as you want. So people say: every other day, but not every day to you need to give your body a rest. Others say: once a week or once a month. While a few will use it every day, some will use several machines at the same time! You will know when you need it again.

How do I find out more?

- Google search "BEFE" for more information and general product knowledge
- Check out the "Incredible Ionic Spa" & "The Benefits of E-Water", on YouTube
- Visit www.gotomyspa.com
- Call (877) 694-3298 or (951-273-0801).

Questions

Would you like to add another income stream?

Do you like to be someone who eases another person's pain?

Do you have patients/clients?

Is long term wellness for yourself, your clients important to you?

Is more energy than at present important to you?

Do you believe and share with your clients that they owe to themselves to a life filled with positive energy and vitality?

Product: the product is called the Ionic Spa or the Ionic S.P.A. (stands for **Salus Per Aquam**) and can achieve all of these goals for you. The cost is \$595.00

This pays for itself in 1 week @ \$30 a footbath X 20 sessions!

One lady in a small town in Wisconsin, purchase one Ionic Spa, ten clients had three sessions each that first week, and she purchased a second Ionic Spa. The third week she purchased one more, and now makes \$2,700 a week and that was in 2005.

How is it different from the pedicure or paraffin bath?

The pedicure is only a superficial cleaning, the Ionic Spa cleans much deeper. Paraffin is melted wax, while it leaves the skin smooth, it does not have deep cleaning properties.

What is the principle of the Ionic Spa?

It works on the principle that water is a solvent and a valuable wellness tool. It is a foot bath system based on ionization. There is no danger of electricity traveling through the water causing shock as it is DC current that is protected and insulated. Ionization increases the voltage in the cellular membranes in the body. This increases the effectiveness of cellular function. The body can then detoxify and cleanses the cells and allows the cells to absorb nutrients and releases the toxins by itself.

Are there people who should not use this?

NO. I have not seen any documentation of proof, while others would say yes. Many other companies that sell ionizers warn pregnant women, people with pacemakers, organ transplant patients, people on medication for seizures, psychotic episodes. If you don't want to use the Ionic Spa on these people, then don't. When people make wild claims of harm, just ask for the proof, or its just rumor.

Does insurance cover this?

Yes. Under hydrotherapy.

What does the ionization process accomplish?

People are now exposed to the greatest toxic over load and ongoing detoxification is essential To maintain health. The Ionic Spa assists the body to remove toxins more effectively than any method I know of. It creates a stress free, easy, painless way to detoxify. The Ionic Spa generates ions. These ions generated travel through the water and attach themselves to substances on the skin. The body absorbs the energy and passes that extra energy to every cells of the body. When the body is at optimum energetic level, then it can become healthy all by itself. But without the energy, nothing will solve the problem of low energy. Once the cells have maximum energy, then the toxins can be released from inside the cell. But the toxins need to come out of the body. That is where Energized Water, E-water is the solvent for the body's toxins. The E-Water (created by placing a glass bottle of drinking water into bath water with the Ionic Spa) has less surface tension so that oxygen nutrients, and additional energy into the cells and helps remove wastes out of the cells. This restores tissue integrity. The natural processes are restored. Toxins (nucleic acid) is flushed out of the cell as the cell intakes E-Water. Toxins block natural process. Some say that the Ionic Spa boosts your natural immune response.

This document was created with Win2PDF available at <http://www.win2pdf.com>.
The unregistered version of Win2PDF is for evaluation or non-commercial use only.
This page will not be added after purchasing Win2PDF.